

Case Study, China

ORIS X GAMUT

Printing Spot Colors Without Using Spot Inks



CHALLENGES

- Achieving consistent and high-quality spot colors without using expensive spot inks

SOLUTION

- ORIS X GAMUT

ADVANTAGES & BENEFITS

- Huge cost & time savings

Our customer is one of the top 20 printers in China and the biggest manroland user worldwide. The company was founded in 1978 and has four production bases in China today. The largest has an area of 100,000 m².

The group has approx. 3000 employees and is responsible for 120 brand customers. Many of them are part of the FMCG branch. The company has had its focus on the offset market, but is now expanding its digital and flexo printing business. They are specialized in customized industry solutions and produce high-quality consumer packaging products with outstanding finishings on several materials as well as promotional tools and smart e-commerce solutions. They are a member of the Global Packaging Alliance (GPA).

Spot and brand colors are very important for the global player and the multi-national corporations the company is working with. The unique spot colors attract attention and can help to build up a strong brand recall value. In addition, intelligent custom solutions and promotional material are increasingly in demand as well as special effects in food packaging and other individualized campaigns. In one of the projects conducted for a famous cookie brand, customers were able to customize the product online and to track the delivery route.

In 2004 CGS joined forces with the company to increase the capacities for providing individualized solutions tailored to their customers' requirements. First of all, the customer has used ORIS COLOR TUNER // WEB. After substantial investments in digital printing, the company decided to work with the new CGS product ORIS X GAMUT.

During a large project with a multi-national consumer goods corporation the great power of ORIS X GAMUT was impressively demonstrated. Using the new multi-channel functionality, the company was able to import, measure and re-separate the 13 spot colors used in air freshener packaging samples and to convert these spot colors easily and reliably into a fixed ink set comprising CMYK, orange, green and violet – while completely maintaining visual brand identity.

The benefits our customer gained from all this were enormous: Large time savings owing to shorter ink changing, job change-over, press wash-up and press down times as well as more flexibility resulting from the ability to print jobs including different spot colors on the same press and in the same run. As a result, the company was able to reduce production and delivery times and to increase overall productivity. This allowed them to offer their services to more customers and at more competitive prices. Finally, costs could be cut considerably because of reduced (spot) ink consumption, less ink to be kept on stock and less ink waste. All this allowed our customer to maximize their profits.

This project and the calculations which were made during the tests showed that our customer was able to save 376 hours of total press time, 20 percent of ink costs and RMB 370,000 of printing costs (approx. EUR 45,000) during the first half of 2017, which means that productivity could be increased by almost 50 percent – just with one single print project.